

# REX Royalties

## Website Calculators



[REXRoyalties.com](http://REXRoyalties.com) is the calculator which allows users to enter their own data to view and understand the impact of royalty rates and other variables in a royalty transaction. The user enters the revenue projections believed to be realistic. This is the basic starting point in understanding how royalties can be used.



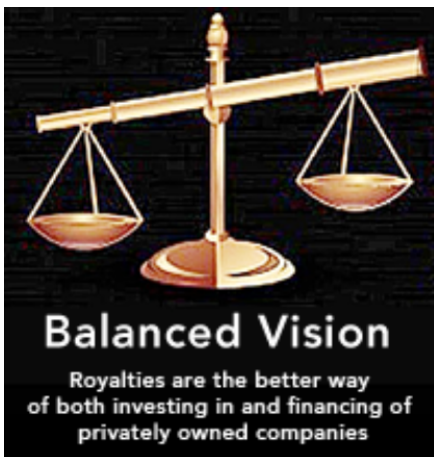
[REXComparator.com](http://REXComparator.com) is the website in which users are able to compare different royalty rates, royalty structure, maturities and amount to be paid for the royalty, all using the same projected revenues. [REXComparator.com](http://REXComparator.com) is most useful when deciding which of two royalty transactions would yield the best results for investors and business owners.



[REXdebt-shareRoyalties.com](http://REXdebt-shareRoyalties.com) is an approach which is frequently best for both investors and business owners of early stage companies. The concept is that a modest level royalty commences upon the repayment of a loan for an agreed number of years. As the investor will have received reasonable interest and has no capital risk on the repayment of the loan the low level royalty rate is warranted and acceptable.



[REX-PV.com](http://REX-PV.com) is the website which calculates annually the Internal Rate of Return (IRR) received by the holder of a royalty and the amount necessary to be paid by a potential buyer of the royalty for the original investor to achieve a target IRR. [REX-PV.com](http://REX-PV.com) also calculates the royalties to be received by the new investor, the annual IRR and therefore the period necessary for the new investor to be capital risk free based on the price paid, assuming projected revenues are achieved.



[REXScaledRoyalties.com](http://REXScaledRoyalties.com) is the most ambitious and transaction negotiation useful of the REX websites. Users can define the number of years in a Selected Adjustment Period (SAP) and the percentage variance from Projected Revenues which trigger a Plus or Minus condition. The users negotiate the resulting change in royalty rates and other elements of the transaction were the trigger points to be reached. This is what actually happens in professionally negotiated royalty transactions and now the impact of the terms can be displayed in both tabular and graphic formats, reviewed and better understood.



REX-RIAR.com -- "Targeted Minimum Returns Create Better Royalties Deals" -- this powerful online model allows both investors and companies considering issuing a revenue royalty to begin with the level of investment return required, and then determine how to assure that return with a pattern of royalties payments over time. The cost of the assurance of financial performance by the company affects the rate of return, and this can be easily and quickly analyzed with the RIAR model. An additional convenience is that data entered into this model is automatically also available with the original, straightforward model at [rexroyalties.com](http://rexroyalties.com).

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